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VSC FOR SNOW PLOWING, SNOW REMOVAL AND SALTING SERVICES

PURCHASING AGENT: MICHAEL DRZEWIECKI TELEPHONE NO: (414) 286-3588 EMAIL: MDRZEW@MILWAUKEE.GOV

| BIDDERS:                              | ALLSEASON |          |                          |                  |     |              | J. P. LANDSCAPING |         |                          |                  |    |              | POBLOCKI        |        |                          |                  |    |              |
|---------------------------------------|-----------|----------|--------------------------|------------------|-----|--------------|-------------------|---------|--------------------------|------------------|----|--------------|-----------------|--------|--------------------------|------------------|----|--------------|
| SNOW PLOWING                          | <u>PE</u> | R UNIT   | EST'D<br>ANNUAL<br>USAGE | UNIT OF<br>USAGE | -   | <u>TOTAL</u> | <u>PI</u>         | ER UNIT | EST'D<br>ANNUAL<br>USAGE | UNIT OF<br>USAGE |    | <u>TOTAL</u> | PE              | R UNIT | EST'D<br>ANNUAL<br>USAGE | UNIT OF<br>USAGE |    | <u>TOTAL</u> |
| NORTHWEST HEALTH<br>CENTER (WEEKDAYS) | \$        | 55.00    | 40                       | INCHES           | \$  | 2,200.00     | \$                | 85.00   | 40                       | INCHES           | \$ | 3,400.00     | \$              | 65.00  | 40                       | INCHES           | \$ | 2,600.00     |
| NORTHWEST HEALTH<br>CENTER (WEEKENDS) | \$        | 60.00    | 10                       | INCHES           | \$  | 600.00       | \$                | 95.00   | 10                       | INCHES           | \$ | 950.00       | \$              | 95.00  | 10                       | INCHES           | \$ | 950.00       |
| NORTHWEST HEALTH<br>CENTER (HOLIDAYS) | \$        | 65.00    | 10                       | INCHES           | \$  | 650.00       | \$                | 121.00  | 10                       | INCHES           | \$ | 1,210.00     | \$              | 125.00 | 10                       | INCHES           | \$ | 1,250.00     |
| KEENAN HEALTH CENTER<br>(WEEKDAYS)    | \$        | 30.00    | 40                       | INCHES           | \$  | 1,200.00     |                   | 90.00   | 40                       | INCHES           | \$ | 3,600.00     |                 | 35.00  | 40                       | INCHES           | \$ | 1,400.00     |
| KEENAN HEALTH CENTER<br>(WEEKENDS)    | \$        | 30.00    | 10                       | INCHES           | \$  |              |                   | 100.00  | 10                       |                  | \$ | 1,000.00     |                 | 85.00  | 10                       | INCHES           | \$ | 850.00       |
| KEENAN HEALTH CENTER<br>(HOLIDAYS)    | \$        | 50.00    | 10                       | INCHES           | \$  | 500.00       | \$                | 128.00  | 10                       | INCHES           | \$ | 1,280.00     | \$              | 120.00 | 10                       | INCHES           | \$ | 1,200.00     |
| SOUTHSIDE HEALTH CENTER (WEEKDAYS)    | \$        | 55.00    | 40                       | INCHES           | \$  | 2,200.00     | \$                | 100.00  | 40                       | INCHES           | \$ | 4,000.00     | \$              | 60.00  | 40                       | INCHES           | \$ | 2,400.00     |
| SOUTHSIDE HEALTH CENTER (WEEKENDS)    | \$        | 60.00    | 10                       | INCHES           | \$  | 600.00       | \$                | 120.00  | 10                       | INCHES           | \$ | 1,200.00     | \$              | 110.00 | 10                       | INCHES           | \$ | 1,100.00     |
| SOUTHSIDE HEALTH CENTER (HOLIDAYS)    | \$        | 65.00    | 10                       | INCHES           | \$  | 650.00       | \$                | 136.00  | 10                       | INCHES           | \$ | 1,360.00     | \$              | 135.00 | 10                       | INCHES           | \$ | 1,350.00     |
| SALTING FOR ALL HEALTH CENTER F       | VE:       | <u>S</u> |                          |                  |     |              |                   |         |                          |                  |    |              |                 |        |                          |                  |    |              |
| PER HOUR (WKDAYS)                     | \$        | 30.00    | 35                       | HOURS            | \$  | 1,050.00     | \$                | 55.00   | 35                       | HOURS            | \$ | 1,925.00     | \$              | 55.00  | 35                       | HOURS            | \$ | 1,925.00     |
| PER HOUR (WKENDS)                     | \$        | 30.00    | 10                       | HOURS            | \$  | 300.00       | \$                | 65.00   | 10                       | HOURS            | \$ | 650.00       | \$              | 85.00  | 10                       | HOURS            | \$ | 850.00       |
| PER HOUR (HDAYS)                      | \$        | 45.00    | 10                       | HOURS            | \$  | 450.00       | \$                | 85.00   | 10                       | HOURS            | \$ | 850.00       | \$              | 115.00 | 10                       | HOURS            | \$ | 1,150.00     |
| PER POUND OF SALT                     | \$        | 0.15     | 10000                    | LBS              | \$  | 1,500.00     | \$                | 2.85    | 10000                    | LBS              | \$ | 28,500.00    | \$              | 0.12   | 10000                    | LBS              | \$ | 1,200.00     |
| SNOW REMOVAL                          |           |          |                          |                  |     |              |                   |         |                          |                  |    |              |                 |        |                          |                  |    |              |
| PER HOUR (WKDAYS)                     | \$        | 75.00    | 40                       | HOURS            | \$  | 3.000.00     | \$                | 185.00  | 40                       | HOURS            | \$ | 7.400.00     | \$              | 85.00  | 40                       | HOURS            | \$ | 3,400.00     |
| PER HOUR (WKENDS)                     | \$        | 85.00    | 10                       | HOURS            | \$  | 850.00       | Ė                 | 196.00  | 10                       | HOURS            | \$ | 1.960.00     | \$              | 115.00 | 10                       | HOURS            | \$ | 1.150.00     |
| PER HOUR (HDAYS)                      | \$        | 90.00    | 10                       | HOURS            | \$  | 900.00       | Ė                 | 199.50  | 10                       | HOURS            | \$ | 1,995.00     | \$              | 135.00 | 10                       | HOURS            | \$ | 1,350.00     |
| GRAND TOTAL                           |           |          |                          |                  | \$1 | 6,950.00     |                   |         |                          |                  | \$ | 61,280.00    |                 |        |                          |                  | \$ | 24,125.00    |
| TERMS OF PAYMENT                      | PROMPT    |          |                          |                  |     |              | PROMPT            |         |                          |                  |    | 5%           | 5% DISC 10 DAYS |        |                          |                  |    |              |
| EBE %                                 |           | 40%      |                          |                  |     |              |                   | 70%     |                          |                  |    |              |                 | 40%    |                          |                  |    |              |
| LIVING WAGE                           |           | YES      |                          |                  |     |              |                   | YES     |                          |                  |    |              |                 | YES    |                          |                  |    |              |

AWARD WILL BE MADE IN TOTAL (ALL OF THE HEALTH CENTERS LISTED HEREIN) TO THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER COMPLYING WITH THE SPECIFICATIONS AND THE SPECIFIED DELIVERY REQUIREMENTS. LOW BIDDER WILL BE DETERMINED FROM THE GRAND TOTAL OF THE FOLLOWING:

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- THE PRICE PER INCH FOR SNOW PLOWING ALL OF THE HEALTH CENTER PARKING LOTS AND APPLICABLE SERVICE DRIVES ON WEEKDAYS TIMES AN ESTIMATED ANNUAL SNOWFALL OF 40 INCHES.
- THE PRICE PER INCH FOR SNOW PLOWING ALL OF THE HEALTH CENTER PARKING LOTS AND APPLICABLE SERVICE DRIVES ON WEEKENDS TIMES AN ESTIMATED ANNUAL SNOWFALL OF 10 INCHES.
- THE PRICE PER INCH OF SNOW PLOWING ALL OF THE HEALTH CENTER PARKING LOTS AND APPLICABLE SERVICE DRIVES ON HOLIDAYS TIMES AN ESTIMATED ANNUAL SNOW FALL OF 10 INCHES.
- THE COST PER POUND FOR SALT TIMES AN ESTIMATED ANNUAL USAGE OF 10,000 LBS.
- THE WEEKDAY HOURLY RATE FOR SALTING TIMES 35 ESTIMATED ANNUAL HOURS.
- THE WEEKEND HOURLY RATE FOR SALTING TIMES 10 ESTIMATED ANNUAL HOURS.
- THE HOLIDAY HOURLY RATE FOR SALTING TIMES 10 ESTIMATED ANNUAL HOURS.
- THE WEEKDAY HOURLY RATE FOR SNOW REMOVAL TIMES 40 ESTIMATED ANNUAL HOURS.
- THE WEEKEND HOURLY RATE FOR SNOW REMOVAL TIMES 10 ESTIMATED ANNUAL HOURS.
- THE HOLIDAY HOURLY RATE FOR SNOW REMOVAL TIMES 10 ESTIMATED ANNUAL HOURS.